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# **Corporate Tax/International Tax Team**

















Embracing Benjamin Franklin's timeless wisdom, our team is evolving to offer essential services that address three important facets of life: wealth, death and taxes.

# Our Webinars/Seminars/Staff Trainings

























# Our Webinars/Seminars/Staff Trainings

























# Our videos on UAE Corporate Tax





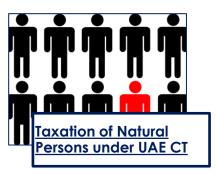


























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11 Sep 2023 Impact of corporate tax on real estate investors in the UAE

18 Sept 2023 <u>Impact of corporate tax on Investment funds investment managers and investors</u>

25 Sep 2023 Impact of corporate tax on freezone entity

2 Oct 2023 Impact of corporate tax on manufacturing companies

23 Oct 2023 Exempt Income

26 Oct 2023 Tax Groups

31 Oct 2023 Transfer Pricing and arms Length Principle, Documentation



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10 Dec 2023 MNETaxation

19 Dec 2023 Accounting standards

28 Dec 2023 <u>Taxation on Foreign Entities</u>

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31 Jan 2024 <u>A guide to foreign tax credits in UAE corporate tax law</u>

07 Feb 2024 <u>UAE tax exemption dynamics</u>

16 Feb 2024 Key Management compensation & transfer pricing dynamics

26 Feb 2024 Tax groups and qualifying groups

13 Mar 2024 CT Registration Deadline

02-Apr-24 <u>Treatment of incorporated vs unincorporated partnerships</u>



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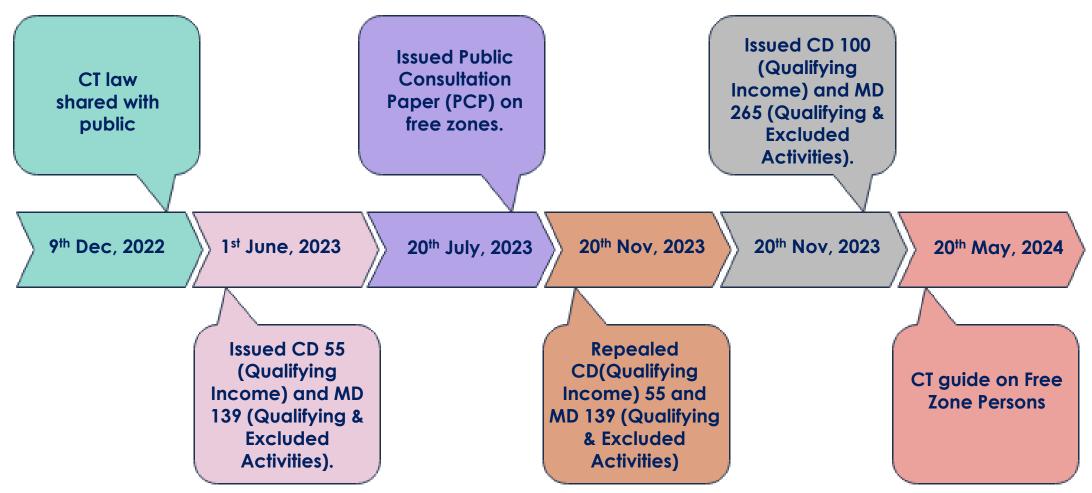
05-May-24 <u>CT implications on UAE real estate investors</u>

13-May-24 <u>Tax Treaties Transforming UAE's Corporate Tax</u>

21-May-24 <u>UAE CT Registration deadlines approaching: initial step towards compliance</u>

# Free zone Journey





\*CD= Cabinet Decision

<sup>\*\*</sup>MD= Ministerial Decision

# Key Highlights of the guide





- Taxpayers to check their respective Free Zone Authority and confirm if they are operating in DZ
- FZP will be deemed to be a QFZP unless any one of the conditions to be a QFZP is not met, or if QFZP makes an election to be subject to CT at standard rates
- FZP which has not started to derive revenue and not earn any qualifying income, would still be considered to meet the requirement of derive qualifying income
- Separate substance required for each core income generating activity and restrictions of double counting of employees for substance purpose.
- Guidance provided for income derives form mixed use of immovable property located in a FZ, requiring allocation of revenue between commercial and non commercial units on an ALP
- Investment on surplus funds cannot be considered as an Ancillary activities. May still
  be treated as arising from the Qualifying Activity of treasury and financing services to
  related parties.
- Tax Losses of QFZP related to Taxable Income cannot be offset and carried forward against Qualifying Income. However Tax Losses can be carried forward and offset against QFZP's Taxable Income
- Ancillary Activities are necessary for performance of main activity or make a minor contribution and closely related to main activity of the QFZP and not regarded as separate activity

# Conditions to be a QFZP





Maintains Adequate Substance



**Derives Qualifying Income** 



Not elected for Corporate Tax



\*De Minimis requirements satisfied (Ministerial Decision -265/2023)



Maintains Audited Financial Statements (Ministerial decision- 265/2023)



Complies with transfer pricing rules and documentation and Arms length Pricing.



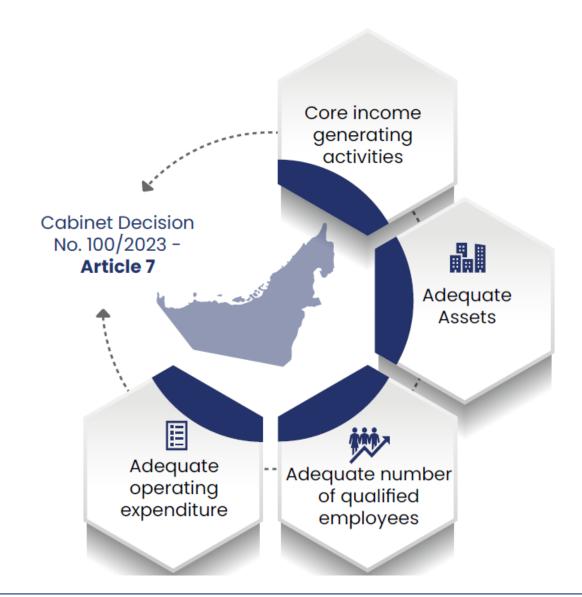
Fails to meet any conditions

Ceases to be QFZP for relevant tax period & 4 subsequent tax periods.

Mandatory Registration & CT Return filing irrespective of the status

# Adequate Substance







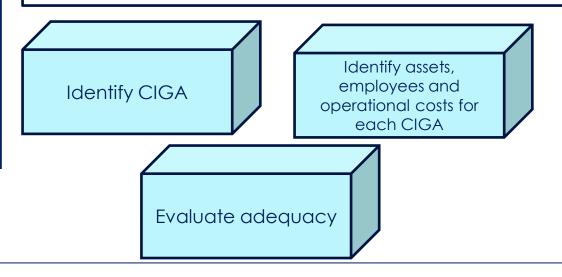
Activities can even be outsourced to Related Party in a Free Zone or a third party in a Free Zone (subject to adequate supervision of outsourced party by QFZP)



### Core Income-generating activities ('CIGA')

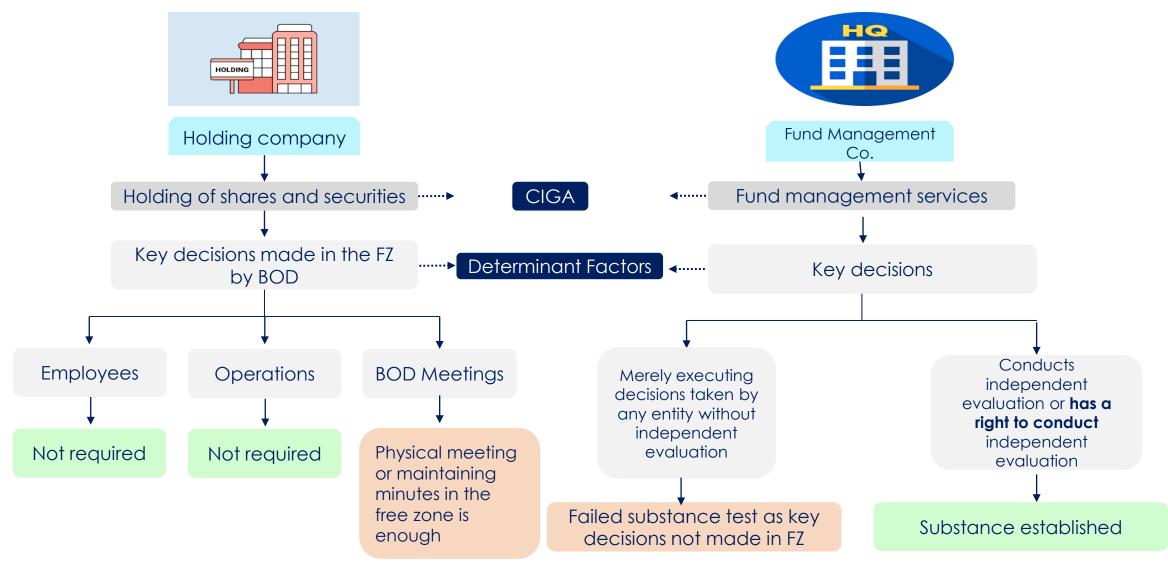
- Essential and value adding activities to generate revenue
- Consistent with arms length principle
- Non-core activities (not driving sales or routine in nature) can be performed outside free zone
- Adequacy to be seen at each and every level
- Even if majority of employees operate o/s free zone but in carrying non-core activities (delivery services are considered non-core services for a distribution business)
- If outsourcing, put a mechanism in place to observe, oversee, assess, instruct and provide guidance to ensure quality, quantity and timeliness

### Steps to assess substance

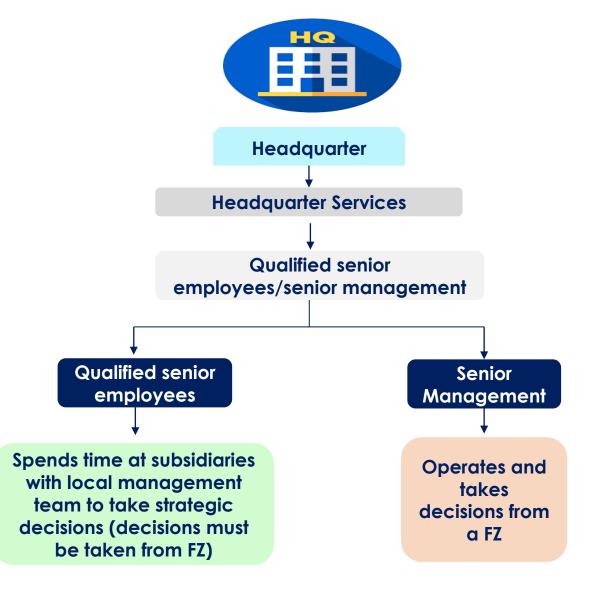


- What is adequate is still not clarified would depend on nature, size of business, revenue of the activities.
- In case of a domestic or foreign PE, CIGA of the domestic PE and foreign PE would not to be considered in assessing FZ substance.
- Bifurcation may be required into core and routine activities.
- No double counting of employees allowed.



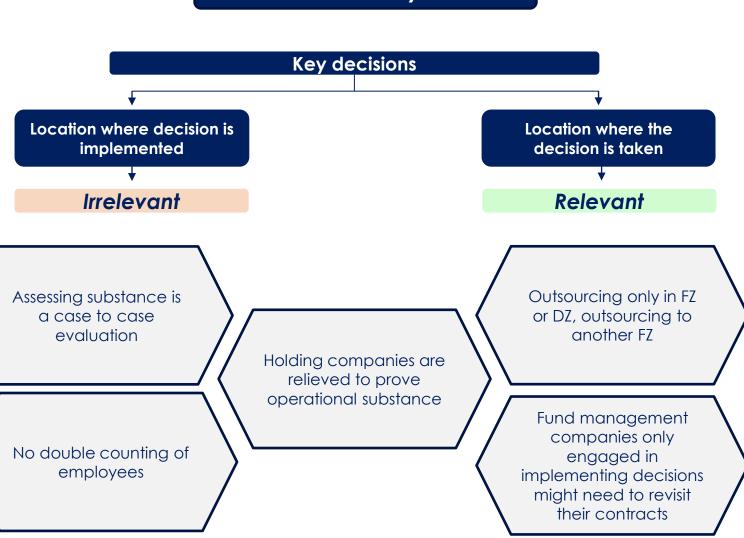






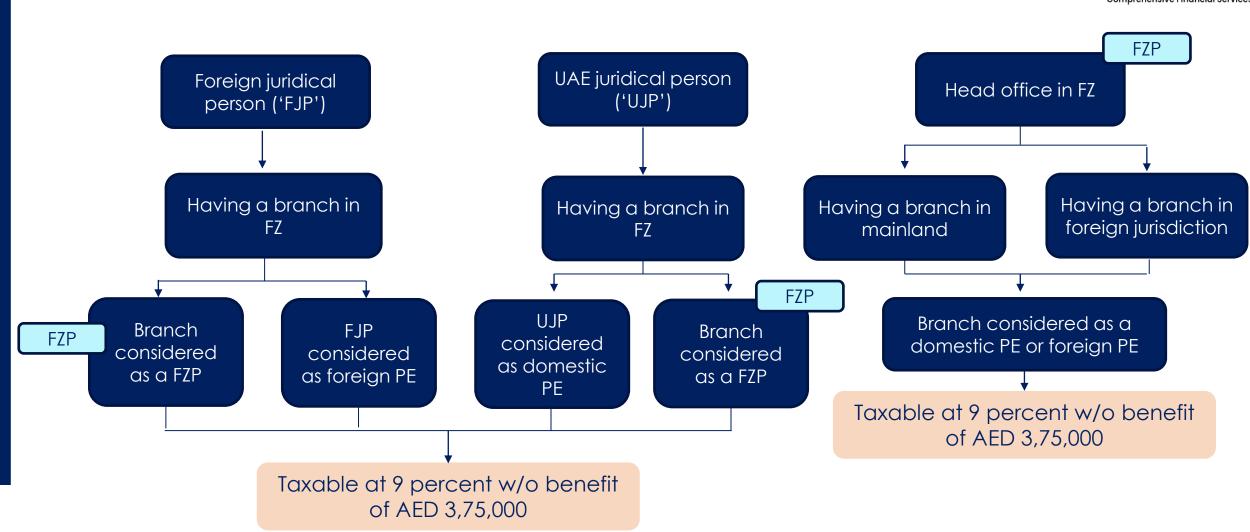


### Summary



# **Domestic PE or Foreign PE**





# **Domestic PE or Foreign PE**



All the dealing between the domestic PE, foreign PE, and FZ parent as per arm's length principle

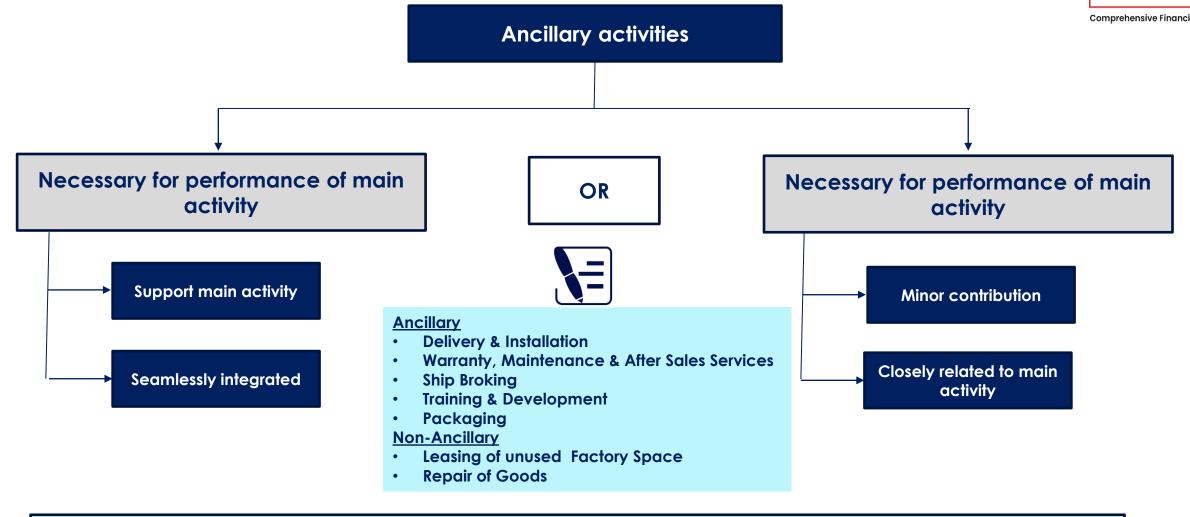
Foreign PE and domestic PE treated as separate and independent person from FZ parent Outputs from FZ parent used in business of its foreign PE or domestic PE, it would be treated as deriving income from Non-free zone person.

For substance, if a domestic or foreign PE is created, activities of domestic or foreign PE would not be considered while determining substance of a FZP

The domestic and foreign PE (if beneficial recipient) would not be treated as FZP

# **Scope of Ancillary activities**

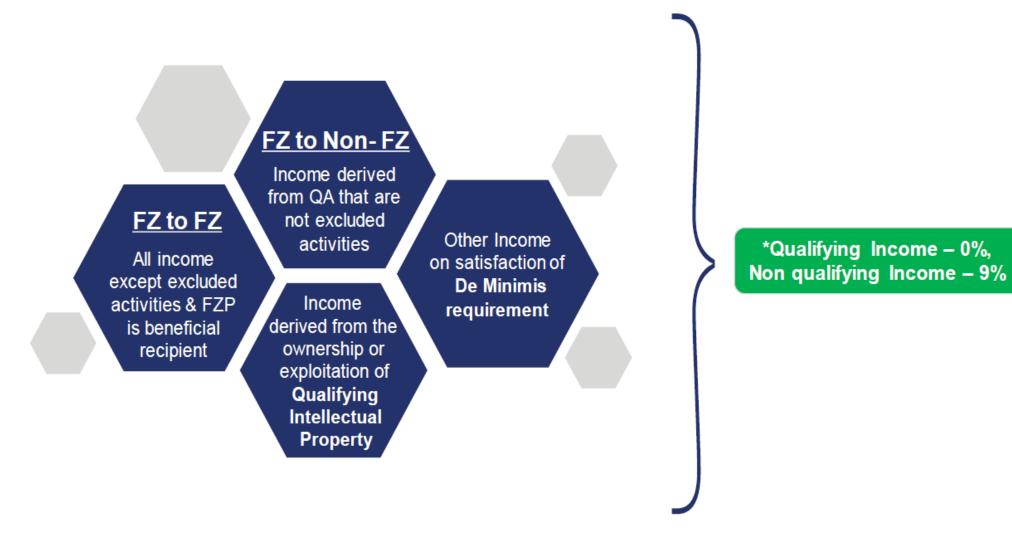




Surplus funds: Investments of surplus funds not to be considered as ancillary activity

# **Qualifying Income**





FZ- Free Zone, FZP- Free Zone Person, QI- Qualifying Income, QA- Qualifying Activities



### Goods

- 1. Manufacturing/ Processing of Good or Materials
- 2 Distribution of Good/materials in or from Designated zone for further sale/resale
- 3. Trading of qualifying commodities

### Other

Holding of Shares or other securities

### Services

- 1. Logistics services
- 2. Fund Management, Wealth & Investment Management Services subject to regulatory oversight
- 3. Headquarter, Treasury & Financing services to related parties
- 4. Ownership, management & operation of ships
- 5. Financing & Leasing of Aircrafts, including engines & rotable components
- 6. Reinsurance services subject to regulatory oversight

Any activities that are ancillary to the Qualifying Activities.

- Are necessary for performance of main activity OR
- Make minor contribution and closely related to the main activity not to be seen as separate activity

### Manufacturing / Processing of Goods or Materials





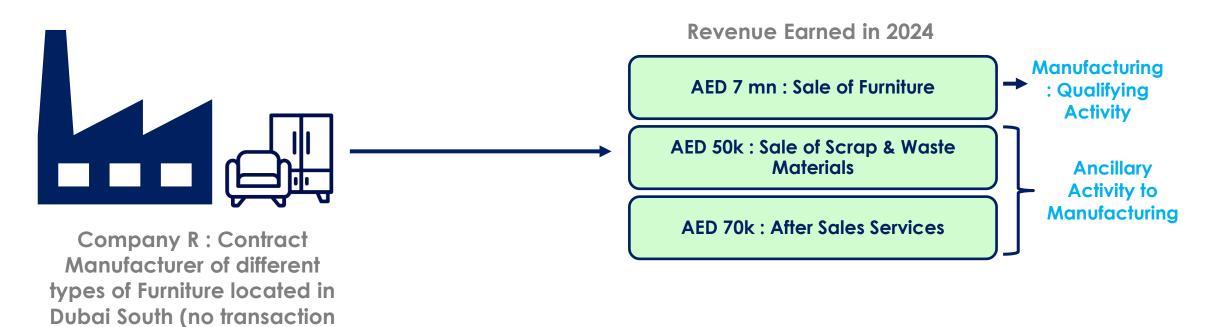


- Types of Manufacturing include: Toll / Contract Manufacturing, Full Fledged Manufacturing
- Manufacturing does not include Repairs
- Processing need not result into a new product.
- Scope of Ancillary Activities to be analyzed case to case basis
- If a FZP performs a solitary activity not naturally/ integrally forming part of a coherent Business of the FZP – not considered as qualifying activity.
- Creation of software, ERPs, automation tools, etc, are not considered as goods.
- Software embedded in hardware can be considered as goods.

### **Manufacturing / Processing of Goods or Materials**



### Manufacturer performing core and ancillary activities

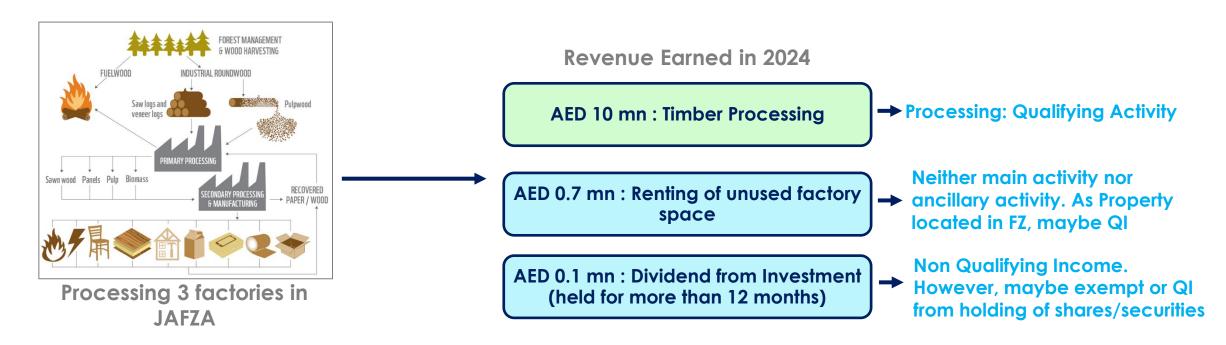


with Natural Person)

### Manufacturing / Processing of Goods or Materials



### Substantial Revenue from non-core activities



### <u>Distribution of Goods/ Materials in or from Designated Zones</u>



- Distribution to be performed for customer to further resells or processes for further resale
- If distributed to end user (i.e. uses /consumes the product) then not a Qualifying Activity
- KYC: Seek confirmation by way of an undertaking, declaration, etc., to ensure the customer is not the end user.
- Distributor v/s Sales Agent :
- > Distributor Holds title and bears financial risk
- >Sales Agent Does not hold title and bear financial risk
- >Sales Agent will not qualify for exemption

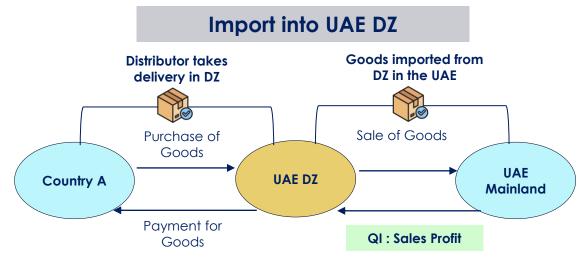


- Distribution of Goods/ Materials to include :
  - Purchase and resale of Goods or Materials
  - Warehousing
  - Transportation, delivery and logistics
  - Inventory Management
  - Order Processing
  - Packaging and Repackaging
- Ancillary Activities to include :
  - Marketing and Advertising
  - Quality control and inspection
  - Customer Support Services
- If a company purchases laptops for its employees use, the company is the end user of such laptops.





# Third Port Shipment/High Seas Sales Movement of Goods directly from Country A to B (without entering UAE) Purchase of Goods Country A UAE DZ Country B



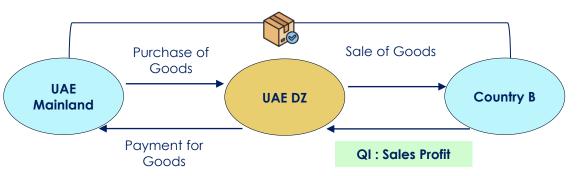
### **Export from UAE Mainland**

Payment for

Goods

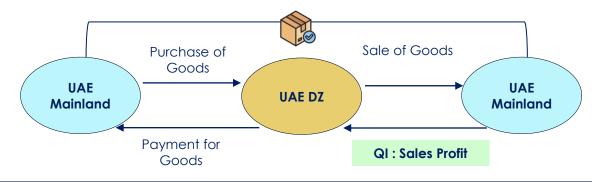
Movement of Goods directly from UAE Mainland to Country to B (without passing through DZ)

QI: Sales Profit



### **Local Distribution**

Movement of Goods directly from UAE Mainland to UAE Mainland (without passing through DZ)



### **Trading of Qualifying Commodities**





- > Trading itself does not need to be performed through Recognized Commodities Exchange Market (RCEM) i.e., can be off-market
- > "Raw Form" means:
  - · Commodities in their natural and unprocessed state
  - Commodities undergone minimal processing (e.g. cleaning, sorting, grading and minor refining) to meet the quality and uniformity standards for trading on RCEM



### Holding of Shares and Securities for Investment Purpose



- Shares of any class in the share capital or other types of Equitable interests that entitle holder to receive profits and liquidation proceeds as legal or beneficial owner
- > Cryptocurrency are specifically mentioned in "Qualifying" financial instruments
- Investment purpose = Uninterrupted holding period of 12 months or intention to hold for the same period (must be demonstrated)
- Royalty or management fees derived by a Holding company from a subsidiary are not qualifying income
- Examples of income from Ancillary activity: indemnity claim, compensation of financial damages related to investments



### **Fund Management Services**



**Core Income generating Activities:** 

Investment Planning & Strategy

**Investment Diversification** 

**Asset Allocation** 

**Fund Management** 

**Performance Monitoring** 



### **Ancillary Activities:**

**Financial Advisory** 

**Training and Education** 

**Financial Planning** 

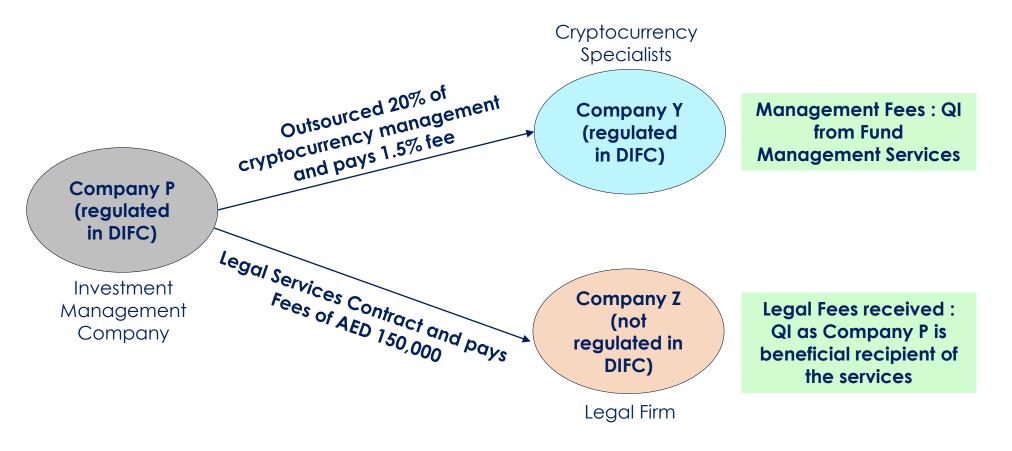
**Technological Support** 



- > Fund Management primarily include mutual fund, hedge fund, pension fund and typically restricted to handling investments in specific funds
- Includes Discretionary and Non Discretionary Fund Management Services
- Fund Manager to be regulated or subject to regulatory oversight of relevant competent authority in the UAE like Central Bank of the UAE, DFSA,FSRA,SCA.
- > Fund Management Services provided to natural person being not an excluded activity, treated as Qualifying Income

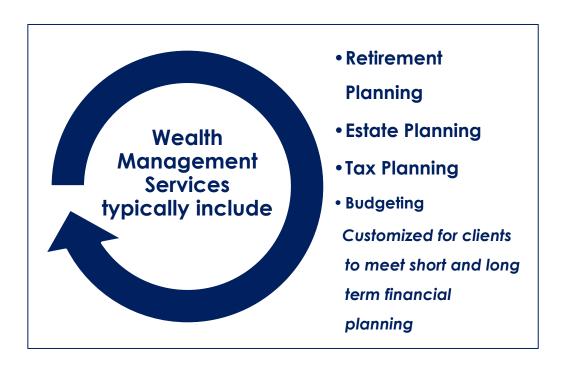
### **Fund Management Services**





### Wealth & Investment Management Services









- > Such Services to be regulated or subject to regulatory oversight of relevant competent authority in the UAE like Central Bank of the UAE, DFSA,FSRA,SCA.
- Single Family Office and Multi Family Offices, will not be considered as Wealth and Management Companies

### <u>Services to Related Parties</u>



### <u>Headquarter Services to Related Parties</u>

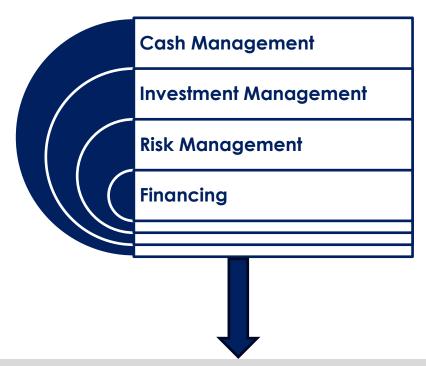
Core Income generating Activities

- Taking relevant management/strategic decisions
- Incurring Operating Expenditures on behalf of group entities
- Co-ordinating Group activities
- Financial Management
- Central Procurement Services
- Human Resource Management
- Technical Support
- •Legal & Compliance Services
- •Intellectual Property Management
- Training & Development



Related Parties limited to Juridical Persons and branches of Juridical Person as per Article 35 of the CT Law. Will include Foreign & Domestic PE

### <u>Treasury & Financing Services to Related Parties</u>

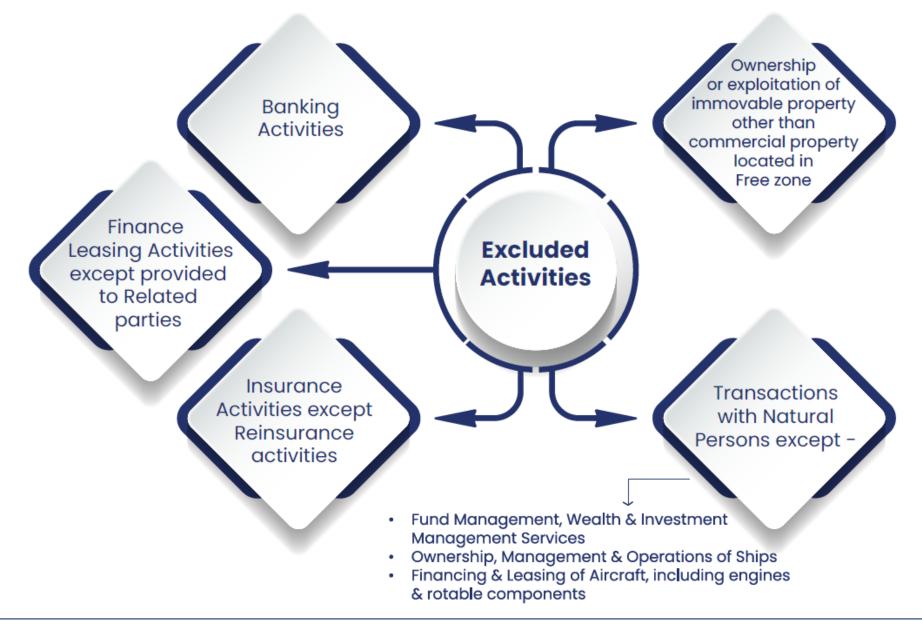


Related Parties limited to Juridical Persons and branches of Juridical Person as per Article 35 of the CT Law. Domestic PE as well as <u>Self Investment</u>

Transactions should be at Arm's Length Price as per TP rules and should be documented

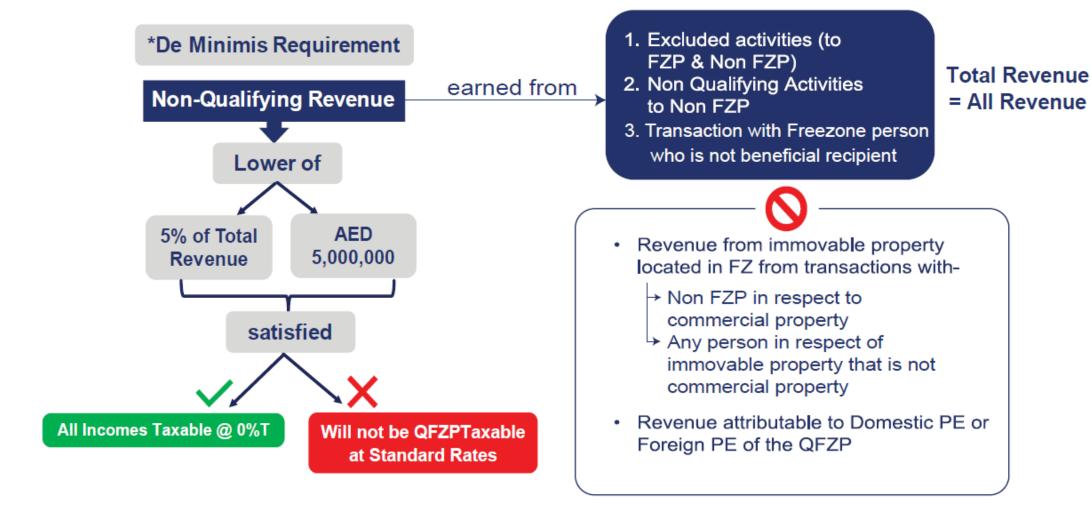
# **Excluded Activities**





# De minimis Requirement Calculation





# **Revenue Calculation**



B

Total
Revenue

Revenue taxable @9% without any deduction and not included while calculating De minimis requirement satisfaction

- Revenue attributable to Domestic/ Foreign PE
- Revenue derived from Immovable Property located in Free Zone other than Commercial Property
- Revenue derived from ownership and exploitation of Intellectual Property other than QI from QIP

1

Taxable @ 9% (without exemption)

C

Balance
Qualifying &
Non
Qualifying
Revenue

Check if Non Qualifying
Revenue as below is less than
AED 5 million or 5% of Total
Revenue excluding as
calculated in 'B'

- Revenue from Excluded Activities
- Revenue from Non
   Qualifying Activities with

   Non Free Zone Persons
- Revenue from Transactions with Free Zones where such Free Zone person is not a beneficial recipient



QFZP= QI = 0% (entire Income)



Non QFZP = 9% (Standard rates)

# **Transfer Pricing**



### **Key Points**

- Transactions between Related Parties at Arms Length Price (ALP)
- Applicable to UAE businesses having transactions with Related parties or connected persons, located in the UAE-Mainland/Free Zone or Foreign jurisdiction
- ALP derived by using Transfer Pricing methods as per OCED Regulations (5 methods defined)
- Maintain Master File and Local File
- Applicable on intra group loan arrangements as well
- Transactions in Tax Group need not comply with TP Rules unless a member of Tax Group needs to compute its stand alone taxable Income
- Submit documents if requested within 30 days of request

### **Related Parties**



### For an Individual

- Two or more individuals related (fourth degree of kinship/affiliation/adoption/guardianship)
- Controlling ownership interest (more than 50% shares of company) in the company- alone or together with related parties



### **For Juridical Person**

- Company alone or with others- controlling ownership interest (more than 50% share of company
- Two or more partners in same unincorporated partnerships
- Person who is trustee, founder, settlor, beneficiary of trust, foundation, and its related parties



### **Connected Persons**

Owner of the taxable person
Director or officer of the business
Related Party of any of the above

\* NA to taxable persons whose shares are listed on Recognized stock exchange

# **Administration and Compliance**



## Ministerial Decision No.82 of 2023

- Taxable Persons with Revenue exceeding AED 50,000,000
- Qualifying Free Zone Person\*



### **Tax Registration**

- All Taxable Persons register in form, manner & timeline prescribed & obtain Tax Registration number
- \*No Registration
   Threshold except Natural
   Person with Revenue
   upto AED 1 million

### Tax De-Registration

- Apply to authority on cessation of business
- Not deregistered unless all CT liability paid & returns filed

### **Financial Records**

- To be maintained for 7 years
- Unincorporated
   Partnerships: may be required to show total assets, liabilities, income & Expenditure and partners distributive share

### Violations & Penalties

- Self Assessment
- Non Filing / submission of CT Return/ Liability

(no penalties/ fees yet declared by the Cabinet)

# Contact us





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Corporate Finance | Audit & Accounting | Tax & Compliance |
Risk & Assurance | Debt & Equity Advisory | Investment Advisory |
Valuations & Due Diligence | Company Formations | Technology services | Banking & PRO services



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